CFM + NXTsoft

A SIMPLIFIED TRANSACTION SOLUTION

NOMADIX

STEVIE WINNER
AMERICAN BUSINESS AWARDS
Top Fintech Software Solution of the Year
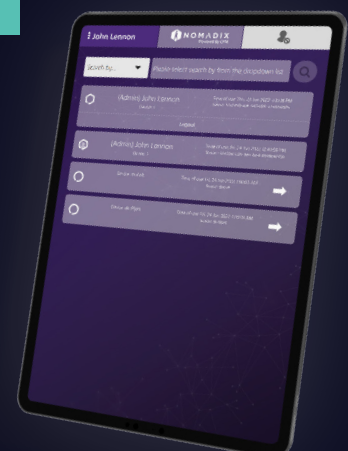
TRANSACTIONS FROM ANYWHERE

YES, ANYWHERE!

This core-integrated solution enables all associates to easily complete simple transactions. They can greet clients at the door, work side-by-side while consulting them on products and services, and have the freedom to complete transactions from a portable device that can move around the branch.

TRANSACTION SET INCLUDES:

- Secure user authentication
- Deposit cash
- Cash withdrawal
- Make change
- Deposit checks
- Cash check to the penny
- Print cashier's checks
- Transfer funds
- Pay loans & credit cards
- Print/email receipts
- View account activity

OPTIMIZE WITH NOMADIX

See how this example branch **AVOIDED OVER $180,000 IN COSTS** by implementing NOMADIX!

EXAMPLE BRANCH

TELLERS AT $17/HR **5**	PLATFORM STAFF AT $20/HR **3**	TCRS **3**	HAVING HIGH TURNOVER ISSUES	TRADITIONAL LAYOUT	SILOED WORKSTATIONS & UNDERUTILIZED HARDWARE

TRADITIONAL PLATFORM **VS** NOMADIX

1 OPTIMIZATION 1: REDUCE FTE

Retain and attract fewer, more engagement-oriented associates who can spend time advising and can complete simple transactions.

5 TELLER ASSOCIATES — **3 PLATFORM ASSOCIATES**
$392,080 TOTAL ANNUAL FTE

VS

6 UNIVERSAL ASSOCIATES WITH NOMADIX ($20/HR)
$324,480 TOTAL ANNUAL FTE

2 FTE REDUCTION = $67,600 IN ANNUAL SAVINGS

2 OPTIMIZATION 2: NO MORE ON-AND-ON-AND-ON-BOARDING

Shorten new associate's time to become productive by training transactions on NOMADIX.

4 WEEKS transaction training
4 WEEKS product training
4 WEEKS shadowing
12 WEEKS + **1 TRAINER** + **1 TRAINEE**
$17,600 TRAINING COST

VS

3 DAYS on NOMADIX transactions
4 WEEKS product training
2 WEEKS shadowing
6.5 WEEKS + **1 TRAINER** + **1 UA TRAINEE**
$9,700 TRAINING COST

$7,900 IN COST AVOIDANCE AND 5.5 WEEKS RECUPERATED TRAINING TIME

3 OPTIMIZATION 3: REDUCE ANNUAL SUNK COSTS

Less onboarding time means less sunk FTE salary if some associates are not a good fit.

3 TRAINING GROUPS + **12 WEEKS** + **1 TRAINER** + **1 PLATFORM TRAINEE** + **4 TELLER TRAINEES**
$66,240 IN SUNK COSTS

VS

3 TRAINING GROUPS + **6.5 WEEKS** + **1 TRAINER** + **5 UA TRAINEES**
$26,500 IN SUNK COSTS

$39,740 IN AVOIDED ANNUAL SUNK TURNOVER COSTS
(If all 5 of associates left within the first year)

4 OPTIMIZATION 4: REINVEST OR RELOCATE UNDERUTILIZED HARDWARE AND PERIPHERALS

Many branches have underutilized TCRs and peripherals. Scan here for a full explanation of how to reinvest current hardware and potentially save hundreds of thousands of dollars when expanding to self- and assisted- service!

$600,000 AVERAGE PRICE OF ITM **VS** **$80,000** AVERAGE PRICE OF SELF-SERVICE KIOSK **VS** **$10,000** AVERAGE PRICE NOMADIX TOWER

$70,000+ IN AVOIDED COST OF NEW HARDWARE